#### FINANCIAL STATEMENTS

**AUGUST 31, 2011** 

WITH

INDEPENDENT ACCOUNTANTS' REPORT

## **AUGUST 31, 2011**

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VALUE THE DIFFERENCE

#### INDEPENDENT ACCOUNTANTS' REVIEW REPORT

Church Council
Bethel Lutheran Church and School
Cupertino, California

We have reviewed the accompanying statement of financial position of Bethel Lutheran Church and School (a nonprofit organization) as of August 31, 2011, and the related statements of activities, functional expenses, and cash flows for the year then ended. A review includes primarily applying analytical procedures to management's financial data and making inquiries of Organization management. A review is substantially less in scope than an audit, the objective of which is the expression of an opinion regarding the financial statements as a whole. Accordingly, we do not express such an opinion.

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America and for designing, implementing, and maintaining internal control relevant to the preparation and fair presentation of the financial statements.

Our responsibility is to conduct the review in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants. Those standards require us to perform procedures to obtain limited assurance that there are no material modifications that should be made to the financial statements. We believe that the results of our procedures provide a reasonable basis for our report.

Based on our review, we are not aware of any material modifications that should be made to the accompanying financial statements in order for them to be in conformity with accounting principles generally accepted in the United States of America.

Pleasanton, California January 30, 2012

Vavienek, Trine, Day & Co ZZP

# STATEMENT OF FINANCIAL POSITION AUGUST 31, 2011

ASSETS		
Cash and cash equivalents	\$	317,850
Accounts receivable,	Ψ	317,020
less allowance for bad debts of \$3,860		40,490
Prepaid expenses		42,291
Capital assets not depreciated		2,458,880
Capital assets, net of accumulated depreciation		1,036,836
Total Assets	\$	3,896,347
LIABILITIES		
Accounts payable	\$	13,381
Deferred fees		162,659
Accrued payroll and taxes		68,681
Capital leases payable		44,094
Notes payable		803,943
Total liabilities		1,092,758
NET ASSETS		
Unrestricted		
Undesignated		2,539,057
Designated for specific purposes		93,954
Total unrestricted		2,633,011
Temporarily restricted		170,578
Total net assets		2,803,589
Total liabilities and net assets	\$	3,896,347

## STATEMENT OF ACTIVITIES FOR THE YEAR ENDED AUGUST 31, 2011

DEVENUE AND OTHER CURPORT	U	nrestricted		emporarily Lestricted		Total
REVENUE AND OTHER SUPPORT	Φ.	<b>550.005</b>	Φ.	116 500	Φ.	055 510
Offerings	\$	759,205	\$	116,508	\$	875,713
Tuition		1,109,030		-		1,109,030
Other income		224,180		-		224,180
Net assets released from restrictions		100,458		(100,458)		-
Total revenue and other support		2,192,873		16,050		2,208,923
EXPENSES Program expenses						
Church		861,570		_		861,570
School		1,110,341		_		1,110,341
Total program expenses		1,971,911		-		1,971,911
Supporting services						
General and administrative		228,338		-		228,338
Rental property		42,034		_		42,034
Total supporting services		270,372		-		270,372
Total expenses		2,242,283				2,242,283
Change in net assets		(49,410)		16,050		(33,360)
NET ASSETS, BEGINNING OF YEAR		2,682,421		154,528		2,836,949
NET ASSETS, END OF YEAR	\$	2,633,011	\$	170,578	\$	2,803,589

# STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED AUGUST 31, 2011

	Church	School	neral and inistrative	ental operty	Total 2011
Payroll and benefits	\$ 402,854	\$ 786,233	\$ 98,400	\$ 3,282	\$ 1,290,769
Benefits	100,071	117,834	24,971	422	243,298
Ministry and programs	233,667	44,927	44,987	3,169	326,750
Technology and equipment	17,092	53,488	6,243	-	76,823
Insurance	10,500	-	5,175	3,710	19,385
Professional fees and licenses	9,242	350	2,828	1,907	14,327
Safety and security	2,408	-	2,185	3,123	7,716
Taxes and assessments	3,679	-	-	-	3,679
Utilities	11,737	11,102	4,777	9,811	37,427
Repairs and maintenance	23,464	2,769	584	2,837	29,654
Custodian supplies	1,496	-	3,813	123	5,432
Interest expense	15,089	30,144	3,733	-	48,966
Contracts and outside services	7,632	2,709	9,867	13,650	33,858
Banking fees	2,588	109	697	-	3,394
Bad debts	-	-	1,193	-	1,193
Depreciation	 20,051	 60,676	18,885	 -	 99,612
Total	\$ 861,570	\$ 1,110,341	\$ 228,338	\$ 42,034	\$ 2,242,283

## STATEMENT OF CASH FLOWS FOR THE YEAR ENDED AUGUST 31, 2011

CASH FLOWS FROM OPERATING ACTIVITIES Change in net assets Adjustments to reconcile change in net assets to	\$ (33,360)
net cash from operating activities  Depreciation expense	99,612
(Increase) decrease in:	
Accounts receivable	1,172
Prepaid expenses	(20,493)
Increase (decrease) in:	, , ,
Accounts payable	(1,231)
Deferred fees	18,023
Accrued payroll	2,143
Net cash provided by operating activities	65,866
CASH FLOWS FROM INVESTING ACTIVITIES Acquisition of capital assets	(32,291)
CASH FLOWS FROM FINANCING ACTIVITIES	
Payment of capital leases	(967)
Repayment of notes payable	(18,668)
Net cash used by financing activities	(19,635)
NET INCREASE IN CASH	13,940
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR	 303,910
CASH AND CASH EQUIVALENTS, END OF YEAR	\$ 317,850

### NOTES TO FINANCIAL STATEMENTS AUGUST 31, 2011

#### NOTE #1 - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Bethel Lutheran Church and School of Cupertino, California (hereafter "Organization") was incorporated in the State of California on June 6, 1958. The Organization is listed on the official roster of congregations affiliated with the Evangelical Lutheran Church in America (ELCA) since February 1988. It is recognized by the ELCA as being included under its Group Exemption Ruling and established as a 501(c)(3). The Organization operates a Pre-School and Elementary School through the 5th grade. The Organization's mission is to prayerfully INVITE & WELCOME people into a relationship with God, to GROW & EQUIP one another as devoted followers of Jesus Christ, and to CARE FOR & SERVE others by the power of the Holy Spirit.

#### **Basis of Accounting**

The financial statements of the Organization have been prepared on the accrual basis of accounting and accordingly reflect all significant receivables, payables, and other liabilities.

#### **Basis of Presentation**

Financial statement presentation follows the recommendations of the Financial Accounting Standards Board in its Statement of Financial Accounting Standards (SFAS) No. 117, "Financial Statements of Not-for-Profit Organizations." Under SFAS No. 117, the Organization is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

#### **Fair Value Measurements**

The carrying amounts reflected in the statement of financial position for cash, accounts receivable, accounts payable, deferred fees, and capital leases, approximate their respective fair values due to the short maturities of these instruments.

#### **Revenue Recognition**

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and/or nature of any donor restrictions.

All donor-restricted contributions are reported as an increase in the temporarily or permanently restricted net assets, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restriction.

Tuition is recognized as revenue in the attendance period for which the student will attend classes. Tuition received in advance is recorded as deferred revenue until the attendance period has begun.

The Organization considers tuition receivables due on the 10<sup>th</sup> of the month and a late fee of \$30 is assessed when delinquent.

## NOTES TO FINANCIAL STATEMENTS AUGUST 31, 2011

#### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### **Income Tax Status**

The Organization qualifies as a tax-exempt organization under Section 501(c)(3) of the Internal Revenue Code and, therefore, has no provision for income taxes. The Organization is not a private foundation.

#### **Contributed Services**

The Organization receives a significant amount of donated services by its members in carrying out the Organization's ministry. No amounts have been reflected in the financial statements for those services, as they do not meet the specialized services or services that would otherwise be paid for criteria for recognition under SFAS No. 116, "Accounting for Contributions Received and Contributions Made".

#### **Functional Allocation of Expenses**

The costs of providing the various programs and activities have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

#### **Allowance for Bad Debts**

The Organization has historically computed the allowance for bad debts for tuition receivables at 2% of the outstanding balance plus any identified bad debts and has not historically needed an allowance for contribution revenue. During 2010/11, the Organization changed the calculation of the tuition revenue allowance for bad debts to \$100/month, resulting in an allowance of \$3,860 as of August 31, 2011.

#### Land, Buildings, and Equipment

All property is valued at historical cost. Donated property is valued at its estimated fair value on the date donated. Depreciation is allocated based on square footage between school, church and administrative programs. The Organization's capitalization policy is to capitalize assets that exceed \$1,000 in cost and whose estimated life is expected to exceed one year. Depreciation is computed by the straight-line method, beginning in the year of acquisition at rates based on the following estimated useful lives:

Land improvements15 yearsBuildings40 yearsBuilding improvements7 yearsEquipment and furnishings5-7 yearsVehicles5 years

#### **Real Estate Costs**

Costs that clearly relate to the acquisition, development, and construction of a real estate project are capitalized. Interest costs are capitalized while development and construction is in progress, except when construction is funded by specific donations.

### NOTES TO FINANCIAL STATEMENTS AUGUST 31, 2011

#### **Statement of Cash Flows**

For purposes of the statement of cash flows, the Organization considers all highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents.

#### **Retirement Plan**

The Organization offers employees the opportunity for participation in a contributory 403(b) retirement plan and a pastor retirement plan. The Organization contributed a total of \$18,512 to these plans in current year.

#### NOTE #2 - CONCENTRATION OF CREDIT RISK FOR CASH HELD IN BANK

The Organization maintains cash balances in banks, which are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000 for interest bearing accounts and unlimited for noninterest bearing accounts. At various times throughout the year the Organization's cash balances exceeded FDIC coverage.

#### **NOTE #3 - PREPAID EXPENSES**

Prepaid expenses consist of costs paid prior to August 31, 2011 for insurance premiums where coverage extends past August 31, 2011.

#### NOTE #4 - LAND, BUILDINGS AND EQUIPMENT

The changes in land, buildings and equipment for the year ended August 31, 2011 are as follows:

	Balance			Balance
	Beginning			End of
	of Year	Increase	Disposals	Year
Land	\$ 2,458,880	\$ -	\$ -	\$ 2,458,880
Capital assets not depreciated	2,458,880	-		2,458,880
Land improvements	424,442	-	-	424,442
Buildings	4,361,243	2,400	12,450	4,351,193
Building improvements	307,649	-	-	307,649
School equipment and furnishings	129,835	21,857	-	151,692
Church equipment and furnishings	631,782	8,034	-	639,816
Vehicles	30,507			30,507
Depreciable Capital Assets	5,885,458	32,291	12,450	5,905,299
Total Capital Assets	8,344,338	32,291	12,450	8,364,179
Less accumulated depreciation	(4,781,301)	(99,612)	(12,450)	(4,868,463)
Capital assets, net of depreciation	\$ 3,563,037	\$ (67,321)	\$ -	\$ 3,495,716

Depreciation expense for the year ended August 31, 2011 was \$99,612.

# NOTES TO FINANCIAL STATEMENTS AUGUST 31, 2011

NOTE #5 - LONG-TERM NOTES PAYABLE		
Payable to Thrivent Financial for Lutherans a \$811,372.70 loan, monthly principal and interest payments of \$5,931 each, beginning July 1, 2011, with interest calculated on the unpaid principal balance at an interest rate of 5.125% per annum; with the final payment due on August 1, 2028. This loan is collateralized by all real property of the organization.	\$	803,943
Less current maturities	Ψ	28,066
Long -Term Portion of Notes Payable	\$	775,877
Current maturities for the next five years are as follows:		
2012 2013 2014 2015 2016 Thereafter	\$	28,066 34,911 33,989 35,772 37,649 633,556 803,943
Printer	\$	28,700
Phones		15,394
	\$	44,094
Monthly payments are made on the above capital leases.		
2012 2013 2014 2015 2016	\$	15,440 16,503 6,965 4,448 738
	\$	44,094

## NOTES TO FINANCIAL STATEMENTS AUGUST 31, 2011

#### NOTE #7 - NET ASSETS RELEASED FROM RESTRICTIONS

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purposes or by occurrence of other events specified by donors for the year ended August 31, 2011.

#### Purpose restrictions accomplished:

Sr High Music	\$ 18,912
HUG Fund	140
Pastoral Designated	815
Mission to Mexico	16,571
Memorial Gifts Fund	8,300
Tanzania Fund	9,393
Special Fund	24,671
Internal Benevolence	1,761
Mini Bus Fund	9,848
Stephen Ministry Fund	468
Donor Allocated Funds	1,376
Youth Mininistry	304
Children's Ministry	735
Women's Ministry	800
Audio Visual fund	75
Asian Ministry	1,090
Evergreens	93
5th/6th Grade Education Trip	1,959
Playground Maintenance	152
	2,995
	\$ 100,458

## NOTES TO FINANCIAL STATEMENTS AUGUST 31, 2011

#### NOTE #8 - TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets are available for the following purposes at August 31, 2011:

Legacy Circle Scholarship Fund	\$ 9,950
Torvend Missions Fund	22,950
Outreach/Education Endowment - Other	92,890
Senior High Music	2,539
HUG Fund	2,990
Pastoral Fund	915
Mission to Mexico	790
Memorial Gifts	1,078
Tanzania	5,143
Internal Benevolence	1,947
Church Building Fund	107
Donor Allocated Fund - Church	1,232
Donor Allocated Fund - School	15,530
Youth Ministry Discretion	1,754
Handbells	125
Children's Ministry	133
Women's Ministry	835
Asian Ministry	944
Evergreens	442
5th/6th Grade Education Trip	336
Mini Bus Fund	7,500
Playground Maintenance Fund	448
	\$ 170,578

#### **NOTE #9 - INTEREST PAID**

The Organization recorded an expense and paid \$48,966 for interest for the year ended August 31, 2011. There was no accrued interest during fiscal year ended August 31, 2011.

#### **NOTE #10 - CONCENTRATIONS**

The Organization receives approximately 51 percent of its revenues from school tuitions. School enrollment has stabilized in comparison to 2009-2010 and the majority of the students are from the Cupertino area.

#### **NOTE #13 – SUBSEQUENT EVENTS**

The Organization's management has evaluated events or transactions that may occur for potential recognition or disclosure in the financial statements from the balance sheet date through January 30, 2012, which is the date the financial statements were available to be issued. Management has determined that there were no subsequent events or transactions that would have a material impact on the current year financial statements.