FINANCIAL STATEMENTS

AUGUST 31, 2016

WITH

INDEPENDENT ACCOUNTANTS' REPORT

AUGUST 31, 2016

CONTENTS

| | PAGE |
|---|------|
| INDEPENDENT ACCOUNTANTS' REPORT | 1 |
| FINANCIAL STATEMENTS | |
| Statement of Financial Position August 31, 2016 | 2 |
| Statement of Activities For the Year Ended August 31, 2016 | 3 |
| Statement of Functional Expenses For the Year Ended August 31, 2016 | 4 |
| Statement of Cash Flows For the Year Ended August 31, 2016 | 5 |
| NOTES TO FINANCIAL STATEMENTS | 6 |



INDEPENDENT ACCOUNTANTS' REVIEW REPORT

Church Council
Bethel Lutheran Church and School
Cupertino, California

We have reviewed the accompanying statement of financial position of Bethel Lutheran Church and School (a nonprofit corporation) as of August 31, 2016, and the related statements of activities, functional expenses, and cash flows for the year then ended. A review includes primarily applying analytical procedures to management's financial data and making inquiries of Organization management. A review is substantially less in scope than an audit, the objective of which is the expression of an opinion regarding the financial statements as a whole. Accordingly, we do not express such an opinion.

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America and for designing, implementing, and maintaining internal control relevant to the preparation and fair presentation of the financial statements.

Our responsibility is to conduct the review in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants. Those standards require us to perform procedures to obtain limited assurance that there are no material modifications that should be made to the financial statements. We believe that the results of our procedures provide a reasonable basis for our report.

Based on our review, we are not aware of any material modifications that should be made to the accompanying financial statements in order for them to be in conformity with accounting principles generally accepted in the United States of America.

Pleasanton, California

Vavrinek, Trine, Day & Co ZZP

April 21, 2017

STATEMENT OF FINANCIAL POSITION AUGUST 31, 2016

| ASSETS | | |
|---|----|-----------|
| Cash and cash equivalents | \$ | 598,407 |
| Investments | | 25,879 |
| Accounts receivable | | 3,613 |
| Prepaid expenses | | 16,999 |
| Capital assets not depreciated | | 2,458,880 |
| Capital assets, net of accumulated depreciation | | 994,165 |
| Total Assets | \$ | 4,097,943 |
| | | |
| LIABILITIES | | |
| Accounts payable | \$ | 48,616 |
| Deferred fees | | 202,892 |
| Accrued payroll and taxes | | 83,521 |
| Capital leases payable | | 35,750 |
| Notes payable | | 734,829 |
| Total Liabilities | | 1,105,608 |
| NET ASSETS | | |
| Unrestricted | | |
| Undesignated | | 2,650,486 |
| Designated for specific purposes | | 150,072 |
| Total Unrestricted | , | 2,800,558 |
| Temporarily restricted | | 191,777 |
| Total Net Assets | | 2,992,335 |
| Total Liabilities and Net Assets | \$ | 4,097,943 |

STATEMENT OF ACTIVITIES FOR THE YEAR ENDED AUGUST 31, 2016

| | Unrestricte | | Temporarily Restricted | | Total |
|---------------------------------------|-------------|----------|---------------------------|----|-----------|
| REVENUE AND OTHER SUPPORT | | | | _ | |
| Offerings | \$ 691,1 | | 8 189,020 | \$ | 880,190 |
| Tuition | 1,503,82 | | - | | 1,503,827 |
| Other income | 322,89 |)2 | - | | 322,892 |
| Net assets released from restrictions | 178,5 | .9 | (178,519) | | |
| Total revenue and other support | 2,696,4 |)8 | 10,501 | | 2,706,909 |
| EXPENSES | | | | | |
| Program expenses | | | | | |
| Church | 997,7 | 54 | - | | 997,754 |
| School | 1,298,3 | 59 | - | | 1,298,369 |
| Total program expenses | 2,296,12 | 23 | - | | 2,296,123 |
| Supporting services | | | | | |
| General and administrative | 376,72 | 27 | - | | 376,727 |
| Rental property | 60,0 | 50 | - | | 60,050 |
| Total supporting services | 436,7 | 77 | - | | 436,777 |
| Total expenses | 2,732,9 | 00 | - | | 2,732,900 |
| Change in net assets | (36,49 | 92) | 10,501 | | (25,991) |
| NET ASSETS, BEGINNING OF YEAR | 2,837,0 | 50 | 181,276 | | 3,018,326 |
| NET ASSETS, END OF YEAR | \$ 2,800,5 | <u> </u> | 5 191,777 | \$ | 2,992,335 |

STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED AUGUST 31, 2016

| | | Church | | School | | eneral and | 1 | Rental Property | | Total |
|--------------------------------|----|---------|----|-----------|----|------------|----|--------------------|----|-----------|
| Payroll | • | 406,162 | \$ | 853,858 | \$ | 212,853 | \$ | 28,045 | \$ | 1,500,918 |
| - | Ф | , | Ф | , | Ф | , | Ф | · · | Ф | |
| Benefits | | 99,093 | | 153,120 | | 32,246 | | 14 | | 284,473 |
| Ministry and programs | | 351,119 | | 94,579 | | 45,851 | | 72 | | 491,621 |
| Technology and equipment | | 9,441 | | 76,411 | | 12,784 | | - | | 98,636 |
| Insurance | | 9,584 | | - | | 5,546 | | 3,311 | | 18,441 |
| Professional fees and licenses | | 5,413 | | 726 | | 4,170 | | 1,300 | | 11,609 |
| Safety and security | | 2,212 | | - | | 5,120 | | 6,052 | | 13,384 |
| Taxes and assessments | | 5,632 | | - | | - | | - | | 5,632 |
| Utilities | | 16,181 | | 14,089 | | 7,046 | | 8,877 | | 46,193 |
| Repairs and maintenance | | 19,732 | | 6,928 | | 4,622 | | 1,159 | | 32,441 |
| Custodian supplies | | 2,682 | | - | | 7,458 | | 1,050 | | 11,190 |
| Interest expense | | 25,987 | | 34,292 | | - | | - | | 60,279 |
| Contracts and outside services | | 12,679 | | 3,185 | | 24,274 | | 10,170 | | 50,308 |
| Banking fees | | 926 | | - | | 510 | | - | | 1,436 |
| Bad debts | | - | | 1,590 | | - | | - | | 1,590 |
| Depreciation | | 30,911 | | 59,591 | | 14,247 | | | | 104,749 |
| Total | \$ | 997,754 | \$ | 1,298,369 | \$ | 376,727 | \$ | 60,050 | \$ | 2,732,900 |

STATEMENT OF CASH FLOWS FOR THE YEAR ENDED AUGUST 31, 2016

| CASH FLOWS FROM OPERATING ACTIVITIES | | |
|--|----|-----------|
| Change in net assets | \$ | (25,991) |
| Adjustments to reconcile change in net assets to | Ą | (23,991) |
| net cash from operating activities | | |
| Depreciation expense | | 104,749 |
| * | | |
| Loss on disposal of equipment | | 80,593 |
| Gain on investments | | (879) |
| (Increase) decrease in: | | (1.642) |
| Accounts receivable | | (1,643) |
| Prepaid expenses | | 20,827 |
| Increase (decrease) in: | | |
| Accounts payable | | (3,715) |
| Deferred fees | | (23,828) |
| Accrued payroll | | 3,560 |
| Net cash provided by operating activities | | 153,673 |
| CASH FLOWS FROM INVESTING ACTIVITIES | | |
| Acquisition of capital assets | | (247,373) |
| Purchase of investments | | (25,000) |
| Net cash used in investing activities | | (272,373) |
| CASH FLOWS FROM FINANCING ACTIVITIES | | |
| Payment of capital leases | | (26,533) |
| Proceeds from notes payable | | 106,524 |
| | | _ |
| Net cash provided by financing activities | | 79,991 |
| NET DECREASE IN CASH | | (38,709) |
| CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR | | 637,116 |
| CASH AND CASH EQUIVALENTS, END OF YEAR | \$ | 598,407 |

NOTES TO FINANCIAL STATEMENTS AUGUST 31, 2016

NOTE #1 - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Bethel Lutheran Church and School of Cupertino, California (hereafter "Organization") was incorporated in the State of California on June 6, 1958. The Organization is listed on the official roster of congregations affiliated with the Evangelical Lutheran Church in America (ELCA) since February 1988. It is recognized by the ELCA as being included under its Group Exemption Ruling and established as a 501(c)(3). The Organization operates a Pre-School and Elementary School through the 5th grade. The Organization's mission is to prayerfully INVITE & WELCOME people into a relationship with God, to GROW & EQUIP one another as devoted followers of Jesus Christ, and to CARE FOR & SERVE others by the power of the Holy Spirit.

Basis of Accounting

The financial statements of the Organization have been prepared on the accrual basis of accounting and accordingly reflect all significant receivables, payables, and other liabilities.

Basis of Presentation

Financial statement presentation follows the recommendations of the Financial Accounting Standards Board in its Statement of Financial Accounting Standards, "Financial Statements of Not-for-Profit Organizations." The Organization is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

Fair Value Measurements

The carrying amounts reflected in the statement of financial position for cash, accounts receivable, accounts payable, deferred fees, and capital leases, approximate their respective fair values due to the short maturities of these instruments.

Revenue Recognition

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and/or nature of any donor restrictions.

All donor-restricted contributions are reported as an increase in the temporarily or permanently restricted net assets, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restriction.

Tuition is recognized as revenue in the attendance period for which the student will attend classes. Tuition received in advance is recorded as deferred revenue until the attendance period has begun.

The Organization considers tuition receivables due on the 10th of the month and a late fee of \$30 is assessed when delinquent.

NOTES TO FINANCIAL STATEMENTS AUGUST 31, 2016

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Income Tax Status

The Organization is a non-profit public benefit corporation that is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code and classified by the Internal Revenue Service as other than a private foundation and qualifies for deductible contributions as provided in Section 170(b) (1) (A) (vi). It is also exempt from State franchise and income taxes under Section 23701(d) of the California Revenue and Taxation Code. Accordingly, no provision for income taxes has been reflected in these financial statements. Income tax returns for 2012 and forward may be audited by regulatory agencies, however, the Organization is not aware of any such actions at this time.

The Organization has adopted Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) Topic 740 that clarifies the accounting for uncertainty in tax positions taken or expected to be taken on a tax return and provides that the tax effects from an uncertain tax position can be recognized in the financial statements only if, based on its merits, the position is more likely than not to be sustained on audit by the taxing authorities. Management believes that all tax positions taken to date are highly certain, and, accordingly, no accounting adjustment has been made to the financial statements. Interest and penalties related to uncertain tax positions are recorded as part of the income tax expense, if applicable.

Contributed Services

The Organization receives a significant amount of donated services by its members in carrying out the Organization's ministry. No amounts have been reflected in the financial statements for those services, as they do not meet the specialized services or services that would otherwise be paid for criteria for recognition under "Accounting for Contributions Received and Contributions Made".

Functional Allocation of Expenses

The costs of providing the various programs and activities have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Allowance for Bad Debts

The Organization computes the allowance for doubtful accounts based on actual uncollectible accounts receivable. Uncollectible accounts over the history of the Organization have been considered immaterial and inconsistent. Therefore, no amounts have been included for an allowance for doubtful accounts.

NOTES TO FINANCIAL STATEMENTS AUGUST 31, 2016

Land, Buildings, and Equipment

All property is valued at historical cost. Donated property is valued at its estimated fair value on the date donated. Depreciation is allocated based on square footage between school, church and administrative programs. The Organization's capitalization policy is to capitalize assets that exceed \$1,000 in cost and whose estimated life is expected to exceed one year. Depreciation is computed by the straight-line method, beginning in the year of acquisition at rates based on the following estimated useful lives:

Land improvements15 yearsBuildings40 yearsBuilding improvements7 yearsEquipment and furnishings5-7 yearsVehicles5 years

Real Estate Costs

Costs that clearly relate to the acquisition, development, and construction of a real estate project are capitalized. Interest costs are capitalized while development and construction is in progress, except when construction is funded by specific donations.

Statement of Cash Flows

For purposes of the statement of cash flows, the Organization considers all highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents.

Retirement Plan

The Organization offers employees the opportunity for participation in a contributory 403(b) retirement plan and a pastor retirement plan. The Organization contributed a total of \$22,228 to these plans in current year.

NOTE #2 - CONCENTRATION OF CREDIT RISK FOR CASH HELD IN BANK

The Organization maintains cash balances in banks, which are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000. At various times throughout the year the Organization's cash balances exceeded FDIC coverage and by approximately \$410,000 at August 31, 2016.

NOTE #3 - PREPAID EXPENSES

Prepaid expenses consist of costs paid prior to August 31, 2016 for insurance premiums where coverage extends past August 31, 2016.

NOTES TO FINANCIAL STATEMENTS AUGUST 31, 2016

NOTE #4 - LAND, BUILDINGS AND EQUIPMENT

The changes in land, buildings and equipment for the year ended August 31, 2016 are as follows:

| | | Balance | | | | | Balance |
|-------------------------------------|----|-----------|----|-----------|-----------|-----------|-----------------|
| |] | Beginning | Iı | ncrease / | | | End of |
| | | of Year | | justments | Disposals | | Year |
| Land | \$ | 2,493,880 | \$ | - | \$ | (35,000) | \$ 2,458,880 |
| Capital assets not depreciated | | 2,493,880 | | - | | (35,000) | 2,458,880 |
| Land improvements | , | 289,673 | | - | , | - | 289,673 |
| Buildings | | 4,404,367 | | - | | (40,606) | 4,363,761 |
| Building improvements | | 577,671 | | 74,297 | | - | 651,968 |
| School equipment and furnishings | | 154,869 | | 8,171 | | (26,088) | 136,952 |
| Church equipment and furnishings | | 646,782 | | 33,150 | | (40,070) | 639,862 |
| Vehicles | | 30,507 | | 131,755 | | (30,507) | 131,755 |
| Depreciable Capital Assets | | 6,103,869 | | 247,373 | | (137,271) | 6,213,971 |
| Total Capital Assets | | 8,597,749 | | 247,373 | | (172,271) | 8,672,851 |
| Less accumulated depreciation | | 5,206,735 | | 104,749 | | (91,678) | 5,219,806 |
| Capital assets, net of depreciation | \$ | 3,391,014 | \$ | 142,624 | \$ | (80,593) | \$ 3,453,045 |

Depreciation expense for the year ended August 31, 2016 was \$104,749.

NOTE #5 - LONG-TERM NOTES PAYABLE

| Payable to Mission Investment Fund a \$674,837.91 loan, monthly principal and interest payments of \$3,786 each, beginning November 1,2015, with unpaid interest calculated on the unpaid principal balance at an interest rate of 4.375% per annum, with final payment due on November 1, 2040. This loan is collateralized by all real property of the organization. | \$ 677,085 |
|--|---------------|
| Payable to Heritage Bank of Commerce a \$63,000 loan, monthly principal and interest payments of \$1,031.63 each, beginning November 25, 2015, with interest calculated on the unpaid principal balance at an interest rate of 5.5% per annum; with the final | |
| payment due on November 24, 2021. This loan is collateralized by a bus. | 57,744 |
| Total Notes Payable | 734,829 |
| Less current maturities | (25,540) |
| Long -Term Portion of Notes Payable | \$ 709,289 |

NOTES TO FINANCIAL STATEMENTS AUGUST 31, 2016

| 2017 | Ф | 25.640 |
|--|------|--------------------|
| 2017 | \$ | 25,649 |
| 2018 | | 26,635 |
| 2019 | | 28,226 |
| 2020 | | 29,610 |
| 2021 | | 31,063 |
| Thereafter | \$ | 593,646 734,829 |
| | | , , , , , , |
| NOTE #6 – CAPITAL LEASES | | |
| Printer | \$ | 35,750 |
| Less provision for interest | Φ. | 25.750 |
| | \$ | 35,750 |
| Monthly payments are made on the above capital leases. | | |
| 2017 | \$ | 8,580 |
| 2018 | | 8,580 |
| 2019 | | 8,580 |
| 2020 | | 8,580 |
| 2021 | | 1,430 |
| | _ \$ | 35,750 |

NOTES TO FINANCIAL STATEMENTS AUGUST 31, 2016

NOTE #7 - NET ASSETS RELEASED FROM RESTRICTIONS

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purposes or by occurrence of other events specified by donors for the year ended August 31, 2016.

Purpose restrictions accomplished:

| Endowment Fund | \$ 52 |
|------------------------------|---------------|
| Sr High Music | 19,343 |
| HUG Fund | 500 |
| Pastoral Designated | 200 |
| Mission to Mexico | 25,385 |
| Tanzania Fund | 10,323 |
| Special Fund | 25,275 |
| Internal Benevolence | 1,433 |
| Church Building Fund | 2,142 |
| Mini Bus Fund | 75,009 |
| Donor Allocated Funds | 1,291 |
| Youth Mininistry | 11,125 |
| Women's Ministry | 300 |
| 5th/6th Grade Education Trip | 716 |
| Track Meet | 5,425 |
| | \$ 178,519 |

NOTES TO FINANCIAL STATEMENTS AUGUST 31, 2016

NOTE #8 - TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets are available for the following purposes at August 31, 2016:

| Legacy Circle Scholarship Fund | \$ 94,032 |
|--------------------------------------|---------------|
| Outreach/Education Endowment - Other | 9,950 |
| Torvend Missions Fund | 22,950 |
| Senior High Music | 31 |
| HUG Fund | 799 |
| Pastoral Fund | 3,031 |
| Mission to Mexico | 1,678 |
| Memorial Gifts | 3,808 |
| Tanzania | 4,003 |
| Special Fund | 1,515 |
| Internal Benevolence | 883 |
| Church Building Fund | 13,871 |
| Mini Bus Fund | 18,831 |
| Stephen Ministry | 127 |
| Donor Allocated Fund - Church | 5,119 |
| Donor Allocated Fund - School | 111 |
| Youth Ministry Discretion | 3,815 |
| Handbells | 126 |
| Children's Ministry | 75 |
| Women's Ministry | 920 |
| 5th/6th Grade Education Trip | 206 |
| Track Meet | 5,896 |
| | \$ 191,777 |

NOTE #9 - INTEREST PAID

The Organization recorded an expense and paid \$60,279 for interest for the year ended August 31, 2016. There was no accrued interest during fiscal year ended August 31, 2016.

NOTE #10 - CONCENTRATIONS

The Organization receives approximately 50 percent of its revenues from school tuitions. School enrollment was consistent with the prior year and the majority of the students are from the Cupertino area.

NOTE #12 – SUBSEQUENT EVENTS

The Organization's management has evaluated events or transactions that may occur for potential recognition or disclosure in the financial statements from the balance sheet date through April 21, 2017, which is the date the financial statements were available to be issued. Management has determined that there were no subsequent events or transactions that would have a material impact on the current year financial statements.